



INTRODUCTION

Minoria Tech LLC was founded as a Minority Woman Owned Computer Value-Added Reseller (VAR) to fill the diversity market needs for Enterprise, Local, State & Federal businesses.

Our corporate location is at MVCC thINCubator, a designated HUBZone area in the City of Utica, NY.



PRODUCT AND SERVICES

Some of the product and services Minoria Tech offers are as follows:

- ✓ Computer Hardware
- ✓ Computer Peripherals
- ✓ Computer Software
- ✓ Licensing
- ✓ Components
- ✓ Services

VISION

Our vision of “Lighting up the Nano!” project will be to capitalize on negotiated manufacturer marketing contributions to invest potentially hundreds of thousands of dollars towards a training center based on hardware and software.

This also creates a breeding ground for SUNY POLY students to potentially become Procurement Officers, Manufacturer Representatives, Engineers and other industry related positions.

In addition, this creates a cooperative learning environment in the Nano Center from SUNY POLY and Minoria Tech but also cultivating future growth for Minoria’s employment potential in the greater Utica area.



SINGLE SOURCE

Minoria Tech provides a single-source access to multitudes of manufacturers and distribution partners making it “a one-stop shop” for our end users.

Allowing our customers to order, track, pay invoices to a single source and reducing the workload needed to manage multiple vendors.

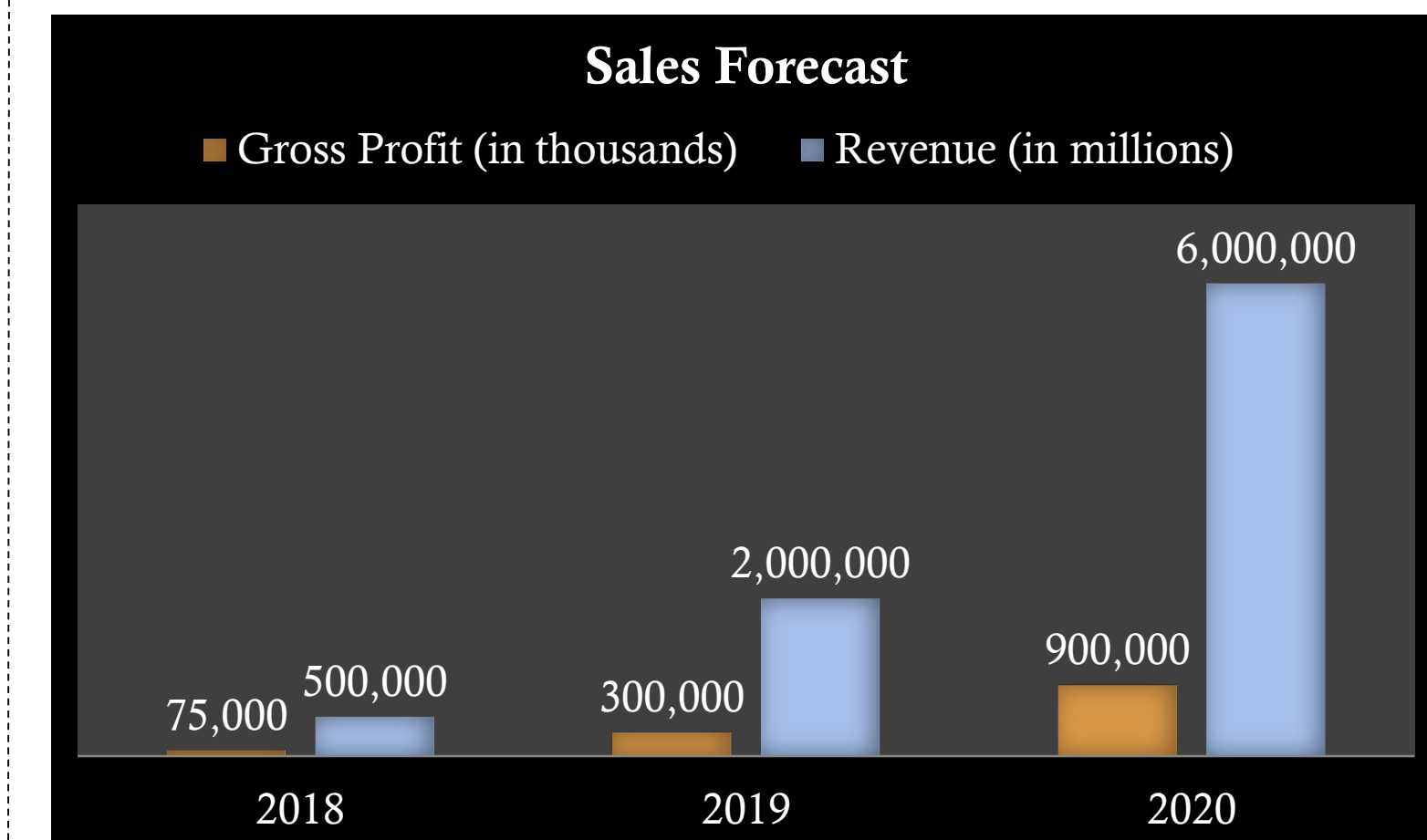
Our extensive experience and partnerships with the industry’s leading manufacturing pre-sales engineers, provide companies of every size the insight to assist them making the right choices when it comes to their IT Solutions.

OPPORTUNITY MARKET

Our unique opportunity is a targeted market, “Diversity”.

- ✓ Businesses are expected to meet certain diversity goals set by the government which must be met to maintain contracts.

SALES FORECAST



3 Years				
	2018	2019	2020	Totals
Revenue	500,000	2,000,000	6,000,000	8,500,000
Gross Profit	75,000	300,000	900,000	1,200,075
Expenses	4,824	6,624	6,624	18,072
Net Income	70,176	293,376	893,376	1,256,928

CERTIFICATIONS

