

MBA Course Checklist

Required Core Classes

<input type="checkbox"/> MBA 501 Managerial Economics <input type="checkbox"/> MBA 502 Finance <input type="checkbox"/> MBA 503 Data Analysis & Decision Making <input type="checkbox"/> MBA 504 Financial Accounting <input type="checkbox"/> MBA 505 Marketing <input type="checkbox"/> MBA 506 Leadership/Team Effec/Com <input type="checkbox"/> MBA 599 Internship (required for 60 credit students; 0-1 credit)	<input type="checkbox"/> MBA 507 Ethics and Law <input type="checkbox"/> MBA 511 Tech. Innovations <input type="checkbox"/> MBA 589 Oper Mgt <input type="checkbox"/> MBA 592 Org. Behavior (May substitute an elective) These have prerequisites: MBA 502, 503, 504, 505, 589 <input type="checkbox"/> MBA 512 Bus Planning & Strategic Mgt <input type="checkbox"/> MBA 521(60cr) or MBA 522 (48cr) Industry Project
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60 credit students can either take MBA 592 and 7 electives, or substitute an additional elective for 592 for a total of 8 electives

48 credit students can either take MBA 592 and 4 electives, or substitute an additional elective for 592 for a total of 5 electives

For all students: to earn a concentration you will need to take four electives from the same area of concentration

Finance

Pre-requisites MBA 502 & 504

- MBA 529 Managerial Acct. (M)
- MBA 536 Financial Mgt (M)
- MBA 539 Investment Analysis (**only 502**)
- MBA 541 Bank Management (M)
- MBA 542 Accounting for Sm Bus. (M)
- MBA 545 Capital Markets (**only 502**)
- MBA 547 Fixed Income Analysis
- MBA 549 Risk Management (M)
- MBA 551 Cases in Finance
- MBA 552 Mergers & Acquisitions (M)
- MBA 559 Computational Finance
- MBA 562 Accting Info Systems (M) (**517**)
- MBA 576 Real Estate Finance
- MBA 577 Risk Arbitrage

Marketing

Prerequisite MBA 505

- MBA 516 Strategic Brand Management (M)
- MBA 518 Sales Management (M)
- MBA 535 New Product Marketing (M)
- MBA 555 Consumer Behavior (M)
- MBA 565 Marketing Research
- MBA 567 Marketing Strategy
- MBA 575 Business Marketing (M)
- MBA 564 Info Sys. For Mkting
- MBA 580 Advertising & Promotion

Health Care

Students in the Health Care concentration should contact **Erica.Robey@stonybrook.edu** for information on course selections

www.hsc.stonybrook.edu/shtm/hcprm/advancedcertificate.cfm

Human Resources

Prerequisites in bold

- MBA 510 In Addition to Wages (**532**)
- MBA 513 Human Rel in Workplace (M)
- MBA 514 Collective Bargaining (**533**)
- MBA 519 Griev. Handling Arbitration (**533**)
- MBA 523 HR Management Workshop (M)
- MBA 524 Empl. Neg Wkshp(**533**)
- MBA 525 Employee Relations Law
- MBA 526 Job Eval & Comp System (**532**)
- MBA 527 Women Work & Dollars
- MBA 530 Negotiation & Conflict Res. (M)
- MBA 532 Survey, HR Admin
- MBA 533 Survey, Employee Relations
- MBA 534 Contemp. Issues Empl. Rel (**533**)
- MBA 537 Empl. Training Career Devel
- MBA 538 Org. Change & Devel. (M) (**532**)

Information Systems

Prerequisites in bold

- MBA 517 Info Sys for Managers (M)
- MBA 560 Design & Analysis of Mgt (M) (**517**)
- MBA 562 Accting Info Systems (M) (**504,517**)
- MBA 564 Info Sys. For Mkting (M) (**505**)
- MBA 574 Project Management (M)
- MBA 586 Virtual Communications (M)
- MBA 587 Decision Support Systems (**503, 517**)
- MBA 588 Database Management (M)

Innovation

- MBA 509 Cont. Quality Improvement
- MBA 535 New Product Marketing (M)
- MBA 538 Org. Change & Devel. (M)
- MBA 552 Mergers & Acquisitions (M)
- MBA 565 Marketing Research
- MBA 570 Entrepreneurship

Management

Electives marked with (M) can also count towards Mgt

- MBA 509 Cont. Quality Improvement
- MBA 515 Competitive & Intern'l Mgt
- MBA 543 Management Science
- MBA 557 Intro to Prof Consulting
- MBA 570 Entrepreneurship
- MBA 571 Social Entrepreneurship
- MBA 586 Virtual Communications